



I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life

By Lillian Glass, Lillian Glass

Download now

Read Online →

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass

A practical and savvy guide.

-- Gavin de Becker, #1 New York Times bestselling author of *The Gift of Fear*

""Understanding nonverbal language is the essential skill in any profession that involves communication. This book is the best primer on the topic of nonverbal communication I have ever read.""

-- Geoffrey N. Fieger, noted trial attorney

""As a regular contributor to and commentator on Court TV, Dr. Lillian Glass has repeatedly demonstrated her exceptional professional skills of reading people in our on-air coverage of several trials. In this book, she shares with readers these skills, which could prove to be invaluable in every aspect of your life.""

-- Nancy Grace, Court TV

""A must-read for everyone, whether they are in business or not. Applause to Dr. Glass for giving the public such an important work.""

-- Arnold Kopelson, motion picture producer

Knowing how to read people-- picking up on and interpreting their hidden cues-- is a tremendous asset for virtually anything you do. In *I Know What You're Thinking*, psychologist, bestselling author, and communications expert Dr. Lillian Glass helps you develop a tremendous new set of skills that will make you more perceptive, more powerful, and more successful. As she has done for her numerous clients, Dr. Glass shows you-- step by step-- how to gain the power to know the truth about people. Through simple quizzes and easy-to-follow exercises, you'll learn to improve your judgment of others and make better decisions while projecting confidence, sincerity, and strength. With this fun, down-to-earth guide, you'll be able to look anyone in the eye with a quiet self-assurance that says *I Know What You're Thinking*.

 [Download I Know What You're Thinking: Using the Four C ...pdf](#)

 [Read Online I Know What You're Thinking: Using the Four ...pdf](#)

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life

By Lillian Glass, Lillian Glass

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass

A practical and savvy guide.

-- Gavin de Becker, #1 New York Times bestselling author of *The Gift of Fear*

""Understanding nonverbal language is the essential skill in any profession that involves communication. This book is the best primer on the topic of nonverbal communication I have ever read.""

-- Geoffrey N. Fieger, noted trial attorney

""As a regular contributor to and commentator on Court TV, Dr. Lillian Glass has repeatedly demonstrated her exceptional professional skills of reading people in our on-air coverage of several trials. In this book, she shares with readers these skills, which could prove to be invaluable in every aspect of your life.""

-- Nancy Grace, Court TV

""A must-read for everyone, whether they are in business or not. Applause to Dr. Glass for giving the public such an important work.""

-- Arnold Kopelson, motion picture producer

Knowing how to read people-- picking up on and interpreting their hidden cues-- is a tremendous asset for virtually anything you do. In *I Know What You're Thinking*, psychologist, bestselling author, and communications expert Dr. Lillian Glass helps you develop a tremendous new set of skills that will make you more perceptive, more powerful, and more successful. As she has done for her numerous clients, Dr. Glass shows you-- step by step-- how to gain the power to know the truth about people. Through simple quizzes and easy-to-follow exercises, you'll learn to improve your judgment of others and make better decisions while projecting confidence, sincerity, and strength. With this fun, down-to-earth guide, you'll be able to look anyone in the eye with a quiet self-assurance that says *I Know What You're Thinking*.

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass **Bibliography**

- Sales Rank: #1264289 in Books
- Brand: Glass, Lillian
- Published on: 2003-05-02
- Original language: English
- Number of items: 1
- Dimensions: 9.08" h x .75" w x 6.10" l, .70 pounds
- Binding: Paperback
- 272 pages

 [Download I Know What You're Thinking: Using the Four C ...pdf](#)

 [Read Online I Know What You're Thinking: Using the Four ...pdf](#)

Download and Read Free Online **I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life** By Lillian Glass, Lillian Glass

Editorial Review

Review

"I KNOW WHAT YOU'RE THINKING by Lillian Glass is a must read for everyone, whether they are in business or not. How wonderful it is to be able to read another person's face, speech, and body movements to assist you in assessing that person's integrity. Applause to Dr. Glass for giving the public such an important work." --Arnold Kopelson, Academy Award-winning producer of PLATOON and Academy, Award-nominated producer of THE FUGITIVE

"A practical and savvy guide for gleaning what people are really thinking by understanding the codes of communication -- verbal, facial, body language, and speech. This book helps readers fend off negative people and attract positive people." —Gavin de Becker, #1 *New York Times* bestselling author of *The Gift of Fear*

"I feel a little strange recommending this book because it reveals so many of my secrets. Dr. Lillian Glass clearly and effectively communicates the complex subtleties of the human psyche. Understanding nonverbal language is the essential skill in any profession that involves communication. **This book is the best primer on the topic of nonverbal communication I have ever read.** Success as a trial attorney requires intuition and the ability to use it. However, most trial lawyers I know are unable to articulate how they do what they do with juries. Applying the knowledge contained in this book almost guarantees increased success." —Geoffrey N. Fieger, noted trial attorney, "America's winningest lawyer"

"As a regular contributor to and commentator on Court TV, Dr. Lillian Glass has repeatedly demonstrated her exceptional professional skills of reading people in our on-air coverage of several trials. In her book, *I Know What You're Thinking*, she shares with readers these skills, which could prove to be invaluable in every aspect of your life." —Nancy Grace, Court TV

"You need to read people, especially now -- whether you're getting into a relationship, making a financial investment, or for your own safety. Since I'm a private investigator who has dealt with many celebrities over the years, if I hadn't learned how to read people I'd be dead by now. In *I Know What You're Thinking*, Dr. Lillian Glass shows you the secrets of reading people to improve your life. This book is a winner!" —Don Crutchfield, celebrity private investigator and author of *Protect Yourself at All Times* and *Confessions of a Hollywood P.I.*

From the Publisher

"I KNOW WHAT YOU'RE THINKING by Lillian Glass is a must read for everyone, whether they are in business or not. How wonderful it is to be able to read another person's face, speech, and body movements to assist you in assessing that person's integrity. Applause to Dr. Glass for giving the public such an important work." --Arnold Kopelson, Academy Award-winning producer of PLATOON and Academy, Award-nominated producer of THE FUGITIVE

"A practical and savvy guide for gleaning what people are really thinking by understanding the codes of communication -- verbal, facial, body language, and speech. This book helps readers fend off negative people and attract positive people." —Gavin de Becker, #1 *New York Times* bestselling author of *The Gift of Fear*

"I feel a little strange recommending this book because it reveals so many of my secrets. Dr. Lillian Glass

clearly and effectively communicates the complex subtleties of the human psyche. Understanding nonverbal language is the essential skill in any profession that involves communication. **This book is the best primer on the topic of nonverbal communication I have ever read.** Success as a trial attorney requires intuition and the ability to use it. However, most trial lawyers I know are unable to articulate how they do what they do with juries. Applying the knowledge contained in this book almost guarantees increased success."

—Geoffrey N. Fieger, noted trial attorney, "America's winningest lawyer"

"As a regular contributor to and commentator on Court TV, Dr. Lillian Glass has repeatedly demonstrated her exceptional professional skills of reading people in our on-air coverage of several trials. In her book, *I Know What You're Thinking*, she shares with readers these skills, which could prove to be invaluable in every aspect of your life." —Nancy Grace, Court TV

"You need to read people, especially now -- whether you're getting into a relationship, making a financial investment, or for your own safety. Since I'm a private investigator who has dealt with many celebrities over the years, if I hadn't learned how to read people I'd be dead by now. In *I Know What You're Thinking*, Dr. Lillian Glass shows you the secrets of reading people to improve your life. This book is a winner!" —Don Crutchfield, celebrity private investigator and author of *Protect Yourself at All Times* and *Confessions of a Hollywood P.I.*

From the Inside Flap

Knowing how to read people—picking up on and interpreting their hidden cues—is a tremendous asset for virtually anything you do, from your home life to your work life to your love life. Now, in *I Know What You're Thinking*, psychologist, bestselling author, and communications expert Dr. Lillian Glass helps you develop a tremendous new set of skills that will make you more perceptive, more powerful, and more successful.

As she has done for numerous Hollywood stars as well as CEOs, sports figures, and politicians, Dr. Glass shows you—step by step—how to gain the power to know the truth about people. You do this by interpreting a person's voice, speech, facial, and body language codes and the cues that give you insight into the four codes. Dr. Glass covers the full range of cues, from gossiping and chronic complaining to interrupting and phony smiling, from shuffling the feet to habitual turns of phrase, from gestures to clothing styles and grooming. Mastering these cues will make you more aware and socially secure while improving your judgment of other people and helping you make better choices and decisions. If you're thinking about going out with, marrying, hiring, or going to work for someone, interpreting that person's four codes is especially crucial. You'll also learn how to use the four codes of communication to analyze and change your own style while projecting confidence, sincerity, and strength.

Through Dr. Glass's simple quizzes and easy-to-follow exercises, which she uses with her private clients, you'll learn how to integrate each of the four codes into one of 14 specific personality profiles. You'll find out which personality profiles are most compatible with your own and which ones you should avoid or handle with care. Are you talking to a seducer or a victim? A liar or a real dealer? With the help of this fun and down-to-earth guide, you'll learn the skills that will empower you to answer questions like these immediately while looking anyone in the eye with a quiet self-assurance that says, *I Know What You're Thinking*.

Users Review

From reader reviews:

Royce Britton:

Have you spare time for just a day? What do you do when you have a lot more or little spare time? Yep, you can choose the suitable activity to get spend your time. Any person spent all their spare time to take a wander, shopping, or went to the actual Mall. How about open or read a book eligible I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life? Maybe it is being best activity for you. You know beside you can spend your time together with your favorite's book, you can more intelligent than before. Do you agree with it has the opinion or you have some other opinion?

Vivian Stafford:

Here thing why this I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life are different and trustworthy to be yours. First of all studying a book is good nonetheless it depends in the content than it which is the content is as delicious as food or not. I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life giving you information deeper and different ways, you can find any reserve out there but there is no e-book that similar with I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life. It gives you thrill examining journey, its open up your own personal eyes about the thing in which happened in the world which is maybe can be happened around you. You can easily bring everywhere like in area, café, or even in your technique home by train. In case you are having difficulties in bringing the branded book maybe the form of I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life in e-book can be your alternative.

Chester Hassel:

Reading a reserve tends to be new life style within this era globalization. With reading through you can get a lot of information that can give you benefit in your life. Along with book everyone in this world can easily share their idea. Textbooks can also inspire a lot of people. A great deal of author can inspire their own reader with their story or maybe their experience. Not only the story that share in the books. But also they write about the data about something that you need example. How to get the good score toefl, or how to teach your children, there are many kinds of book that exist now. The authors these days always try to improve their proficiency in writing, they also doing some research before they write to their book. One of them is this I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life.

Kurt Bohnert:

Spent a free the perfect time to be fun activity to complete! A lot of people spent their down time with their family, or all their friends. Usually they undertaking activity like watching television, about to beach, or picnic inside park. They actually doing same task every week. Do you feel it? Do you wish to something different to fill your personal free time/ holiday? Might be reading a book could be option to fill your cost-free time/ holiday. The first thing that you will ask may be what kinds of reserve that you should read. If you want to consider look for book, may be the book untitled I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life can be fine book to read. May be it might be best activity to you.

Download and Read Online I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass #5EYO01G8RBT

Read I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass for online ebook

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass books to read online.

Online I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass ebook PDF download

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass Doc

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass Mobipocket

I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life By Lillian Glass, Lillian Glass EPub