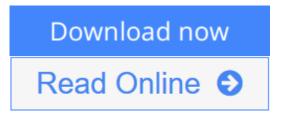


### **Principles of Business Economics**

By Joseph G. Nellis, David Parker



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MBA students value practical application and the applications in the book are interesting and well chosen...The authors have worked hard to make a difficult subject accessible. David Leece, Professor and Head of the Department of Business and Management Studies, Manchester Metropolitan University, MMU Cheshire, UK. I find that this book is at exactly the right level for MBA students ... The writing style is very student-friendly; the authors avoid being too technical and present the essential points very clearly. Eleanor Morgan, Senior Lecturer, School of Management, University of Bath, UK The second edition of this highly successful Principles of Business Economics gives undergraduates, MBA students or aspiring managers a clear, concise and accessible text that covers all aspects of an introductory course in microeconomics. This new edition continues to provide a detailed discussion of the core principles of microeconomics in a user-friendly and jargon-free manner, showing how the concepts can be applied in the workplace.Updated and revised throughout with additional international case study applications and new material on the government's role and intervention in economics, this edition also includes a guide for instructors on how best to use the contents for their individual courses. Key features \* Aims and learning outcomes at the start of each chapter with boxed key points throughout. \* Conclusions, key learning points and topics for discussion to stimulate thinking, consolidate learning and put theory into practice. \* A wealth of international applications with activity questions illustrating how the theory is applied in real-world situations. \* Clear and accessible text with technical jargon and mathematics kept to the minimum. \* Covers the main themes of consumer theory, production theory, price determination, market analysis, managerial objectives and competitive strategy, the market for inputs, and special topics (including government and business). \* A comprehensive and detailed glossary for easy reference. A downloadable web supplement is available for lecturers and students at pearsoned.co.uk/nellisparker.This includes guidance notes for students on answering the topics for discussion included at the end of each chapter and PowerPoints for use by lecturers.Joseph G. Nellis is Professor of International Management Economics at Cranfield School of Management, Cranfield University. David Parker is Research Professor in Privatisation and Regulation at Cranfield School of Management, Cranfield University.

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#### **Editorial Review**

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David Leece, Professor and Head of the Department of Business and Management Studies, Manchester Metropolitan University, MMU Cheshire, UK.

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Eleanor Morgan, Senior Lecturer, School of Management, University of Bath, UK

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